## Call for **expressions** of **interest**

### **By-laws Advisory Group**

ALIA is looking for an interested member to join the By-laws Advisory Group. For further details about the group, go to http://alia.org.au/governance/committees/by-laws/. The term of appointment is two years.

The group acts on matters referred by the ALIA Board of Directors. It may also advise the Board of Directors of elements of the Constitution and By-laws of the Australian Library and Information Association potentially requiring review.

Expressions of interest should be accompanied by a CV and a 150-word statement of capacity. These are due by close of business, 13 July 2007, to Kamara Schlegel (kamara.schlegel@alia.org.au). The nominations will be considered August Board of Directors Meeting.

# **Licensing** negotiations

If you aren't part of a larger library or a consortium, you may be feeling the need for some support when it comes to dealing with vendors. At <a href="http://www.llrx.com/columns/deal3.htm">http://www.llrx.com/columns/deal3.htm</a> (published 15 January 2007) Kara Phillips has put together a column summarising the library literature that offers practical suggestions for licensing negotiations.

Six tips are used as headings – Do your homework, Seek input, Work out pricing, Manage your time, Set goals, and Follow through – and the references are summarised in a sentence or so, enabling you to quickly identify the ones that are useful to you. The reading covers subjects from selection policy to training users after purchase.

Moyra McAllister, ALIA's copyright officer, wrote a column on copyright and licenses on June last year, warning that some license conditions restricted rights librarians and their clients would have had under the Copyright Act 1968. Refresh your memory at http://alia.org.au/publishing/incite/2006/06/print.html?ID=61.

## Nancy Pearl, **action** librarian

Did you know? The Nancy Pearl librarian action figure, complete with 'amazing push-button shushing action', is a best-seller. She's also responsible for two other best-sellers, booklists to end all booklists, *Book Lust* and *More Book Lust: Recommended Reading for Every Mood, Moment and Reason.* Back in March we reported on her enthusiastically received workshops at state libraries (*inCite* March 2007, p16).



Thanks to the State Library of Queensland, we can all hear Nancy – these sessions can now be downloaded as mp3 files from http://www.slq.qld.gov.au/info/publib/news/nancy\_pearl. The talks are 'Yes, ma'am: Mood, appeal, and motivation in providing excellent readers advisory service' and 'Keeping book clubs happy and healthy: Tips and tricks'. Other Nancy material is available from the same webpage.

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