

Industry assistance through exporter package

An initiative to assist Australian businesses to become more compliant in providing accurate export entry information to Customs was introduced at the end of 2001 with the launch of the *Information for Exporters Package*.

At the launch, the NSW Regional Director of Australian Customs, Trevor Van Dam, said accurate export entry data was important, not only for Australia's economy, but also for the safety of the Australian community.

"The September 11 attack on New York, and Australia's involvement in the fight against terrorism, further demonstrates the urgent need for Customs to increase both import and export controls and to ensure that these controls are sound," Mr Van Dam said.

Information for EXPORTERS

INCOTERMS 2000 quick reference sheet

Incoterms are the international rules for the interpretation of trade terms used in international trade, formulated by the International Chamber of Commerce.

TERM	Recommended for sea freight only					Recommended for all modes of transport						
	FOB	FAS	CFR	CIF	DES	DEQ	EXW	FCA	CPT	DAP	DDU	DDP
Packing (goods)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Commercial documents	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Inland delivery to first carrier	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Inland delivery to consignee/agent	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Wharfage (THC, BSR, LCL/D)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Export Customs	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Transport (Bills of Lading)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Carriage and freight	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Insurance	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Delivery at destination	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Import Customs	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

✓ Included in the price of goods.

(FOB free on board) should be calculated by adding the items that appear above the thick line. For example, if calculating FOB from CIP (cost, insurance and freight), you would need to subtract the cost of transport, documentation, carriage and freight and insurance.

For further information regarding Incoterms refer to the International Chamber of Commerce website: www.iccbrooks.com

Incoterms acronyms

- BSR - Basic service rate
- CFR - Cost and freight
- CIF - Cost, insurance and freight
- CPT - Carriage and insurance paid to
- DAF - Delivered at frontier
- DDU - Delivered duty paid unpaid
- DEQ - Delivered ex quay
- DES - Delivered to ship
- EXW - Ex works
- FAS - Free alongside ship
- FCA - Free carrier
- FOB - Free on board
- LCL/D - Lift and Luff off terminal handling charge
- THC - Terminal handling charge

For more information the website: www.austlii.edu.au/au/other/dfat/australian/customs/infexp.html

Information for EXPORTERS

Accurate export entry information is vital in Customs work. It assists with assessing cargo to ensure compliance with border controls. Customs legislation requires goods to have appropriate approval before export from Australia. The submission of accurate information to Customs can help reduce or even eliminate Customs involvement in reporting activities, and in that way reduce costs for government and industry.

The *Information for Exporters* package contains an exports brochure, fact sheets and a Project 8 pamphlet. The 'Project 8' pamphlet illustrates the following eight fields as the most critical on an export entry as identified by Australian Bureau of Statistics, permit-issuing agencies and Customs:

Owner's name or ABN:

(ABN and CAC to be given if a company or business, for example
ABN=25489878979001)

Consignee name:

(Person/company taking final delivery of the goods)

Country of destination:

(FINAL destination country)

Total FOB value:

(All costs to the vessel/aircraft excluding international freight and insurance)

AHECC code:

8-digit classification code, found within the AHECC, used to classify goods for export (Refer to the AHECC)

Origin code:

Australian State where goods are made or F (for foreign) (refer to the AHECC manual)

Net quantity:

For example, KG = kilograms; T = tonnes; NO = number etc (refer to the AHECC manual)

Permit number:

Permit prefix and number where required.

Other developing projects relating to the *Information for Exporters* package includes a focus on AHECC classification. Being developed is a self-paced *AHECC Classification Guide*, which will be provided to industry clients free of charge. Customs is also looking at implementing an AHECC Classification hotline for clients who require assistance with the classification of goods for export.

The *AHECC Classification Guide* is directly linked to Project 8 as the AHECC code is one of the eight most critical fields. The *AHECC Classification Guide* is a CD that will be provided to industry as a computer-based learning tool for use by industry personnel who have no knowledge of goods classification. The CD will be launched by mid 2002 and will be distributed to industry via the *Information for Exporters* package.

To date, the *Information for Exporters* package has been well received by industry groups, the Project 8 pamphlets proving especially popular. There have been repeated requests to pass the pamphlets on to exporters overseas. More than 4000 packs have been distributed so far.

Provision by Customs of an easy-to-understand export information guide gives industry and exporters assistance to complete export advice more accurately than previously.

The *Information for Exporters* package will continue to assist industry to understand the reporting obligations and requirements for exports. Customs believes this will further assist with work to increase the efficiency and effectiveness of the movement of legitimate cargo into and out of Australia.

Working together, past deficiencies can be corrected to develop quality information.

