

Kriss Will toured the Territory for Opening of the Legal Year

Earlier this year, Kriss Will travelled to the Territory as the Law Society's guest speaker at the Opening of the Legal Year lunches. During her stay, Kriss also conducted two half-day management workshops for local practitioners.

Ms Will is the Managing Director of Kriss Will Consulting, a consultancy firm which specialises in training and development and management consulting for professional service firms.

Kriss has a Masters of Business Administration and an honours Arts degree (major in Psychology).

She worked as a Human Resources Manager and General Manager of a law firm before establishing her own management consultancy business in 1996.

In her role as the key consultant, Kriss has managed a wide variety of projects for clients. These projects include change management in relation to human resource management, co-ordinating mergers, and reviewing and restructuring legal and management teams, training partners, lawyers and support staff across a range of management areas, introducing effective performance appraisal systems, and facilitating retreats and business development workshops.

Kriss holds or has held various honorary positions including being on the Executives of the General/Legal Practice Section (Law Council of Australia), the Victorian Women Lawyers Association and the Australian Legal Practice Management Association, and a committee member of the Quality Committee of the Law Institute of Victoria (LIV). Kriss was a founder of the Legal Practice Management Association and is a previous chair of the LIV Legal Practice Management Section.

Currently Kriss holds the position of Chairman of the Law Council of Australia's Legal Practice Section (this section has a specific focus on

management issues for law firms, as well as various areas of legal practice). She is also a member of the Specialisation Board of the Law Institute of Victoria.

In November 1996, Kriss was awarded the National "Quality in Law" Award for her "outstanding contribution to the quality of management in the legal profession in Australia". In November 1999 she was awarded a Certificate of Service by the Law Institute of Victoria for her contribution to the development of management in law firms.

Kriss was made the inaugural life member of the Legal Practice Management Association in December 2000 in recognition of her contribution to the association and to management within the professional service sector. At the 2001 Annual Quality in Law dinner, her contribution to 'best practice' in law firm management was recognised when she was awarded a fellowship.

Kriss has presented many workshops, seminars and conferences. She has spoken at over 50 conferences and seminars, and is a highly acclaimed presenter in the area of human resource management, change management and business success.

Kriss is a member of the following associations and groups:

- * Law Council of Australia
- * Law Institute of Victoria
- * Australian Human Resources Institute
- * Legal Practice Management Association
- * American Association of Legal Administrators
- * Victorian Women Lawyers



Kriss Will, Opening of the Legal Year guest speaker.

- * Australian Women Lawyers

Clients Kriss has worked with include:

- * Law firms of all shapes and sizes
- * Patent attorney firms
- * Architect practices
- * Accounting firms
- * Member associations
- * Small businesses in the service sector
- * Marketing and sales teams
- * Government departments

Overall, feedback from members indicates that the seminars and lunchtime addresses were entertaining, relevant and enjoyable.

The Law Society was pleased to bring Kriss to the Territory for these events and we would like to thank her for donating her time and expertise for the benefit of the Northern Territory practitioners. ①