



Australian Advocacy Institute

ACN 061 146 825

Advocacy Skills Workshop

Focussing on Cross-Examination on Documents and Prior Inconsistent Statements

DARWIN

21-22-23 JULY 1995

The internationally acclaimed Australian Advocacy Institute will present an advocacy skills workshop focussing on the approach to and performance of Cross-Examination techniques in Darwin on the weekend of 21-23 July 1995.

This course provides you with an opportunity to improve your case analysis and advocacy skills in a supportive learning environment. Participation in this workshop will give you an opportunity to work with - and learn from - experienced lawyers with varying styles and philosophies who have been trained to help you to improve your techniques. This method combined with your experiences, those of your colleagues and demonstrations by teachers who are themselves leading advocates will give you a wide base of alternatives to improve your advocacy skills and give you the **Winning Edge.**

TEACHING TEAM

Sydney Tilmouth QC - Moderator

Trevor Riley QC

Michael David QC

Chris Kourakis

Anthony Croker

Michael Boylan

REGISTER NOW!!

✂.....

REGISTRATION / ENQUIRIES

ANNE CRAIG

AUSTRALIAN ADVOCACY INSTITUTE

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DX 5719 CANBERRA

PH: (06) 249 7600

FAX: (06) 248 0639

Cross- Examination on Documents .Cross-examination on documents, depositions and prior inconsistent statements can be a tricky business. This workshop will explore the various means by which a more effective and incisive use can be made of these materials, and a way in which they can be correctly proved.

Workshop Method - The AAI **LEARNING-BY-DOING** teaching method stresses extensive participant performance. Using this approach workshops have been designed on the basis that advocacy skills can be taught. Participants are allocated to small groups to work with instructors who are both skilled advocates and trained advocacy teachers. Through performance, assessment and videotape reviews the workshops fine-tune your skills and sharpen your techniques making practise under instruction the key to developing and enhancing your techniques and advocacy skills.

Workshop Content - The materials used in this workshops will include civil and criminal matters. Each case study is designed to raise specific issues for analysis and argument. Among other issues to be raised are:

- . use and choice of language in framing questions
- . structuring cross-examination
- . learning control in cross-examination through leading questions, and
- . determining whether a point is best made in cross-examination or closing address

Workshop Timetable - The workshop commences 5.30pm on **Friday 21 July** with an introductory lecture and overview. Sessions run **Saturday 9.00am - 5.00pm** and **Sunday 9.30am - 1.00pm**.

Workshop Fee - The fee for the workshop is \$450.00 and includes all papers and refreshments during the workshop.

Workshop Level - This workshop is designed for practitioners at all levels who wish to improve their competence in advocacy. The development of skills and techniques is tailored, in a supportive and learning environment, to individual demands.

Cancellations/Refunds - Refunds may be requested up to 7 days prior to the workshop but an administration fee will be charged. No refunds will be available for cancellations within 7 days of the workshop other than in extraordinary circumstances.

REGISTRATION

✂.....

Registration Fee \$450.00

Please register me for 21-23 JULY DARWIN ADVOCACY SKILLS WORKSHOP

NAME:.....

FIRM / CHAMBERS:.....

ADDRESS:.....

..... **YEARS EXPERIENCE**.....

PH:..... **FAX:**.....

HAVE YOU ATTENDED A PREVIOUS AAI WORKSHOP? **Yes No**

Please make cheque payable to: ***Australian Advocacy Institute***



ACN 008 392 372

TAXATION INSTITUTE OF AUSTRALIA
(SOUTH AUSTRALIAN DIVISION)

INVITES YOU TO THE

DARWIN
CONVENTION

SPONSORED BY

State



Nationally



INQUIRIES:

Jody Heptinstall or
Judith Goold

1st Floor
- 7 King William Street
Unley SA 5062
Telephone (08) 357 8113
Facsimile (08) 357 8082

WHEN

Thursday 15th June starting at 4:00 p.m.
Friday 16th June concluding at 5:00 p.m.

WHERE

Beaufort Hotel, The Esplanade, Darwin

BLUE SERIES

PROGRAMME

Thursday 15th June 1995

4:00 p.m. **Opening** **Greg Arthur, State Chairman**

4:30 p.m. - 5:15 p.m. **Paper 1** **Winding Up Solvent Family Companies**

- How to get the best tax result
- Liquidation: CGT and deemed dividends
- In specie distributions and CGT
- Steps involved in winding up companies and who can do it
- Stamp duty aspects

Speaker: **David Spurrirt** - Partner, Deloitte (Adelaide)

5:15 p.m. - 5:45 p.m. **Paper 2** **Commissioner's Corner**

Speaker: **Rob Burr** - Deputy Commissioner, Australian Taxation Office
(Waymouth and NT Offices)

5:45 p.m. - 6:30 p.m. **Paper 3** **Winding Up Solvent Family Trusts**

- How to get the best tax result
- CGT issues on vesting a trust
- Steps involved in winding up trusts and who can do it
- Stamp duty aspects

Speaker: **David Spurrirt** - Partner, Deloitte (Adelaide)

6:30 p.m. - 7:30 p.m. **Happy Hour**

7:30 p.m. **Dinner (Optional)**

Friday 16th June 1995

9:00 a.m. - 10:00 a.m. **Paper 4** **Structuring Professional Practices**

- Admission of partners
- Retirement of partners
- Tax treatment of work in progress and goodwill
- Financing issues including tax implications of recent decisions
- Partner contribution and remuneration techniques
- Structures available for the legal and accounting profession
- Provisions for individuals, partnerships and companies
- Survival strategies

Speaker: **Ken Schurgott** - Partner, Thomsons (Adelaide)

10:00 a.m. - 10:30 a.m. **Paper 5** **Directors Personal Liability to Pay Unpaid Tax**

- History - overview
- Purpose of the new provisions
- Personal liability of directors
- Powers of the ATO
- Repayment Agreements
- Corporations Law amendments
- Voluntary administrations

Speaker: **Roland Chin** - Manager, KPMG (Darwin)

DARWIN CONVENTION

Dates: Thursday 15th June and Friday 16th June 1995
Venue: Beaufort Hotel, The Esplanade, Darwin
Time: Starts 4:15 p.m. on Thursday and concludes 5:00 p.m. on Friday.
Cost: **Members:** \$350.00 **Fees include:** *Speakers notes, happy hour, morning and afternoon teas and Lunch.*
Non - Members: *\$400.00
Optional Dinner: \$ 60.00
Closing Date: Thursday 8th June 1995. Cancellations received after that date will be refunded only at the discretion of the Organising Committee.
CPD Hours: 7.5 Hours
ENQUIRIES: Jody Heptinstall or Judith Goold, Phone (08) 357 8113
* Non-members may have the differential deducted from their registration fee if they elect to become members of the Institute.



REGISTRATION FORM DARWIN CONVENTION

I propose attending the "Darwin Convention" to be held on Thursday 15th and Friday 16th June 1995 at Beaufort Hotel, Darwin.

Convention Only	\$350.00	Members	<input type="checkbox"/>
	\$400.00	Non Members	<input type="checkbox"/>
Optional Dinner	\$ 60.00		<input type="checkbox"/>

(MR/MRS/MS/MISS) NAME:.....

FIRM:.....

POSITION IN FIRM.....

ADDRESS.....

.....POSTCODE:.....

PHONE:.()..... Fax:().....

Member Non - Member

Member Professional Body: ICAA ASCPA Law Society NIA

Other ((Please specify)).....

Organisation size/type:

<input type="checkbox"/> Large (30 Partners and over)	<input type="checkbox"/> Sole Practitioner
<input type="checkbox"/> Medium (6- 29 Partners)	<input type="checkbox"/> Commerce
<input type="checkbox"/> Small (5 Partners or less)	

I am interested in becoming a member of the Taxation Institute of Australia. Please send me details.

Registration forms to be forwarded to:

The Secretary
South Australian Division
Taxation Institute of Australia
PO Box 569
UNLEY SA 5061

Please turn over — Questions on Notice for the Commissioner's Corner Session

QUESTION ON NOTICE

Paper 2 — Commissioner's Corner

Please indicate any questions in the space below that you would like Rob Burr, ATO Deputy Commissioner, to answer during his session.

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Please return to TIA Office no later than 1st June 1995.

TRAINING GUARANTEE (ADMINISTRATION) ACT 1990

This activity is a structured training programme. Its principal objective is to enhance the knowledge and understanding of participants in various aspects of income tax legislation including an examination of:

- Winding Up Solvent Family Companies & Trusts
- Structuring Professional Practices
- Commissioner's View
- Directors Personal Liability to Pay Unpaid Tax
- Tax Audits
- Superannuation changes
- Loss Trusts
- Social Security Issues

This activity has been designed and co-ordinated by members of the Taxation Institute of Australia, persons who have experience in taxation matters.

As a result of this activity, participants will have a greater knowledge and understanding of the topics covered, which will enable them to better advise clients on strategies and solve problems in relation to their Taxation affairs.

Instruction will be oral presentation.

YOUR EDUCATION "PROGRAMMING" LEVEL

BLUE SERIES

The BLUE SERIES comprises those educational activities which build a practical framework designed to enhance fundamental skills for those who have a basic understanding of the subject (the same level as the previous "A" level streaming classification).

RED SERIES

The RED SERIES comprises those educational activities which cater for participants who have either a very good working knowledge of the subject or whose knowledge of the subject is at a very high level (the same level as the previous "I" and "E" levels streaming classification).