Business news

Company Director's Course

Following successful offering in 1994 and 1995 the School of Accounting and Business Law at the Northern Territory University will present the Tutorial Company Directors Course in 1996 commencing in March.

The Course developed by and presented on behalf of the Australian Institute of Company Directors, aims to develop directors' and officers' knowledge and practice skills, contributing to improved board and company performance.

It looks at both compliance and performance aspects including:

- •Duties and responsibilities of directors and officers
- •Legal and Other Issues for Directors
 - •Understanding Financial Statements
 - Assessing company performance
 - Strategic Planning
 - •Improving Board Effectiveness

The course will be presented at the Casuarina Campus from 6.00pm to 9.00pm, fortnightly commencing on Tuesday 5 March 1996

For further information please contact Assoc. Professor Mike Valentine (NTU) Pn 466515, Fax. 466513

Taxpayers Charter: Discussion Draft

The Commissioner of Taxation has invited comments on a discussion draft of the Taxpayers Charter.

The Charter has been compiled as the result of submissions from taxpayers, professional, business and community groups. Comments are invited on the format, style, layout, wording, complaints procedure and issues addressed in the Charter.

Queries regarding the Charter can be addressed to Michael Joyce on (09) 268 5222. Copies of the Charter can be requested from Mark Neal on (06) 21 61061

User Friendly Corporate Law

Attorney-General Michael Lavarch recently announced details of the First Corporate Law Simplification Act, heralding a new phase for small business and corporate law. As outlined in the Justice Statement, the government is committed to make the law easier to understand and cheaper to use. Examples of some of the reforms as a result of the Act include revisions in which small proprietary companies will no longer have to prepare accounts for Corporations Law purposes, hold annual general meetings or keep registers.

The Second Simplification Bill, dealing with share capital, financial statements and audit returns, is expected to be introduced early in 1996

University of California, Law Program

University of California, have announced their 1996 Program: The American Legal System. Features of the program are short duration, field trips and networking opportunities. For more details contact Shelia Dwight by phoning (909) 787 4346 or Fax (909) 787 5796.

4th Generation Selling Skills

A sales programme specifically designed for lawyers is coming to Darwin in March 1996.

The National Insurance Brokers Association are running the "Professional Service Selling Skills" workshop for lawyers and accountants in Darwin.

Participants will learn how to develop long-term clients and repeat business, use marketing strategies to grow their practice, expand their practice by using an existing client base and how to effectively create and deliver value added services.

The workshop leader for the two day session will be Ivan Frangi, Managing Director of Interactive Management Group.

With an impressive client list which includes Westpac, Toyota, Optus and the Society of CPA's, his presentation is sure to be well supported.

Prospective participants must register before Monday February 19.

Contact Caroline Campbell by phoning 1 800 252 558 or Fax (02) 9964 9332.

4 Sale

Facsimile machine with broadcast facilities

Due to a recent upgrade of its facsimile requirements The Law Society of the Northern Territory has for sale a Pitney Bowes Model No 9200F facsimile machine with a Pitney Bowes 9200LP plain paper laser printer.

This unit is in full working order and is approximately three years old. It has memory facility for 99 facsimile numbers and also 24 grouped broadcast numbers. Manuals are included. Please contact The Law Society for further details on 81 5104.